



STRUCTURE

Weekly Activity Planner For Realtors

Presented by:

Gerry Halstrom & Andrew Schulhof

You Tube Course Description: <https://youtu.be/c0fTnoWJncc>

Session One: 1.5 hours

Session Two: 1 hour - the following week

Session Three: 15 minute one on one phone call with coach, a week three scheduled call.

Cost of program includes one quarterly planner & editable PDF planner.

Structure is a weekly activity and time management system, written and delivered by Gerry Halstrom and contributing author Andrew Schulhof. It is specific to the unique needs of Realtors who often find themselves with no plan, no scheduled prospecting activities and who are lost in a sea of possible things to do. The objective of the program is to block key time and activities on a weekly basis, providing STRUCTURE.

Participant Materials Provided:

- 1, Quarterly planner (paper - book format)
- PDP editable ebook

What you will learn:

1. How weekly “time-blocking” will enable key business development activities (based on Gerry’s Real Estate Tune-up program)
2. How to take three quarterly priority outcomes/projects to weekly - then daily action-tasks.
3. How to prioritize your to do’s with A - B - C strategy.
4. How to outline and schedule, three key financial tasks for the week.
5. How to feed the mind and personal confidence with successful completions and key actions to be a better you.

About the sessions, Live and Webinar Formats:

Session One: 1.5 hours. This is the core lesson where the planner and application of strategies is covered. The sessions ends with a personal assignment that will kick-off the first week.

Session Two: 45 minutes (one week later). This session is a look at how participants have managed with the system - successes & failures. This session is all about behaviour change.

Session Three: 15 minute (week three) one on one phone call with coach. This call deals with personal successes & challenges setting up an accountability partnership.

Gerry Halstrom Seminars

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